



Flexible Yard Management Solutions

With cost savings in mind, many large retailers are turning to flexible, professional yard management. And many are turning to Dist-Trans, a subsidiary of ODW Logistics, to provide it.

Since 1980 Dist-Trans has provided customized transportation services offering customers the ability to reach 65% of the nations population overnight, and is within a one-day truck drive from 58% of the U.S. population, 50% of the Canadian population, 61% of the U.S. manufacturing capacity, 80% of U.S. headquarters and nearly 81 million people.

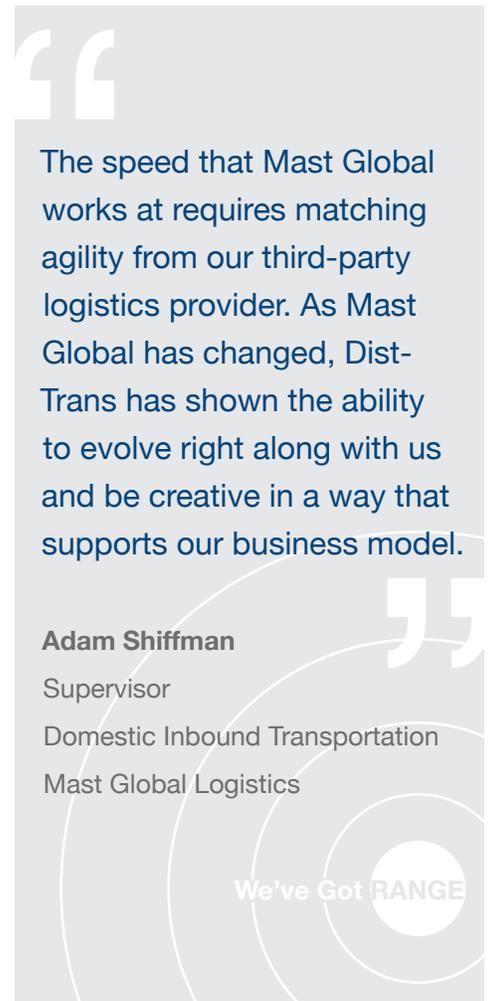
Flexibility

That's the key attribute Adam Shiffman looks for in a third-party logistics provider. As supervisor, domestic inbound transportation for Mast Global Logistics (a part of The Limited Brands), he's responsible for all vendor-to-vendor shipments, vendor-to-DC shipments, yard

activity, and local moves. One of the solutions that's helped him and Mast Global save time, money and resources has been yard management. And they've been getting that flexible on-site service from Dist-Trans for more than two decades.

"Yard management is a service we simply could not do without," said Shiffman. "It allows us to do more without investing more in personnel and equipment."

"The speed that Mast Global works at requires matching agility from our third-party logistics provider," he added. "As Mast Global has changed, Dist-Trans has shown the ability to evolve right along with

A graphic containing a quote from Adam Shiffman. It features large white quotation marks on a grey background. The quote text is in blue. Below the quote is Adam Shiffman's name and title in black. At the bottom right, there is a circular logo with the text "We've Got RANGE".

The speed that Mast Global works at requires matching agility from our third-party logistics provider. As Mast Global has changed, Dist-Trans has shown the ability to evolve right along with us and be creative in a way that supports our business model.

Adam Shiffman
Supervisor
Domestic Inbound Transportation
Mast Global Logistics

We've Got RANGE

us and be creative in a way that supports our business model. It's not a transactional relationship; they're a partner. They're always asking, 'What can we do for you? What more can we learn about your business? How can we exceed your expectations?' That's why we're still working together 20 years later."

It's also why others in the retail business have chosen Dist-Trans as their yard management solutions provider.

On-Site Experience

Dist-Trans has more than 25 years of experience operating large, highly-active campus environments for companies like Mast Global Logistics. To do that, the company maintains a full-time yard management division equipped with all the resources needed to streamline clients' delivery and shipping processes 24 hours a day, 7 days a week.

That means recruiting and keeping a trained network of yard management professionals so clients always have the best people available without having to hire their own team. It means bringing top-flight transportation equipment on-site to ensure each client's distribution center is performing at its peak.

It means maintaining a fleet of more than 100 power units so clients don't have to invest in the equipment themselves. And sometimes it means providing electronic yard tracking, performing daily reefer unit inspections or making more than 2,500 spotting moves in a single day. But that's the kind of flexibility Dist-Trans clients have come to expect.

Personal Solutions

"What we've found is that the most safe and cost-effective way to meet our clients' needs is to find out what they need and give them solutions," said ODW Operations Manager Ken Boser. "We become part of our clients' family. We become integral to the success of their companies."

"Dist-Trans is engaged and involved in our business," said MGL Manager of North American Transportation Kristina Leven. "You can shop anywhere for transportation services—it's the relationship that makes the difference. And our relationship with Dist-Trans has evolved over time into the strong partnership that exists today."

"Most 3PL's don't provide yard management services," said Jim Seelig, ODW's director of transportation. It requires specialized equipment, specialized training and

active driver recruitment. It takes commitment and diversification, and that's why it's one of our core competencies. We don't just want to provide services; we want to find solutions. And that's what quality yard management is all about."

If flexible, professional yard management can help you save costs and improve operations on your campus, please call Todd Alloway at [1.800.743.7062](tel:1.800.743.7062) or visit our website at www.odwlogistics.com.

